Some Prefer to Stick to Familiar Names
Agile Minds have a Spirit of Adventure
Discover Something Different
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Course Units

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<td>2. Contract Law (LAW101)</td>
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<td>3. Economics for Investment Banking (BUF101)</td>
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<td>6. Commercial Law (LAW102)</td>
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<td>18. ASX Public Listings (INV303)</td>
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<td>20. Advanced Public Listings (INV304)</td>
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<td>22. Due Diligence (INV306)</td>
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<td>23. Corporate Governance (INV307)</td>
<td>39</td>
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</table>
Welcome from the College Director

On behalf of IBIBS, Investment Banking Institute Business School, staff and students, I welcome you to our institution.

Like other tertiary providers, IBIBS is a place of learning, in which all members of the IBIBS, staff and students alike, develop knowledge and acquire skills that will be useful throughout life.

Not all educational providers are the same and IBIBS is committed to providing a practical and personal learning environment. We have developed high quality programs that meet the current and future needs of professional organisations, industry and the community. We ensure students gain direct experience and ongoing exposure to professional agencies and their workplaces. We also offer modern, safe and well supervised facilities so students can focus appropriately and remain motivated to become leaders in their chosen fields.

To align with ongoing change, IBIBS is committed to further development of its activities including a growing emphasis on technology transfer and the establishment of optional learning strategies. These strategies will impact upon both individual and social development.

IBIBS is not just a business school experience, it is a life experience. The intensity and the focus on investment banking disciplines from a strategic, transactional as well as academic perspective forges a very strong intellectual and social bond between classmates.

Our graduates are guaranteed an internship with an investment banking firm. This consolidates their learning and ensures they enhance their opportunity to cement themselves within the industry.

IBIBS allows eligible students to pay tuition fees directly or apply for FEE-HELP.

IBIBS promotes ethical values throughout its operation and looks forward to your high achievements whilst a student at the IBIBS.

Investment Banking Institute Business School
College Director
Emeritus Professor
Dr David James AO
Why I Chose

Investment Banking Institute Business School

IBIBS is a highly regarded provider of world-class financial planning, corporate finance and investment banking higher education programs that integrate learning opportunities with real business experience.

IBIBS provides a vibrant learning environment in which students can discover, examine, and apply knowledge and wisdom in all disciplines of investment banking.

The IBIBS has developed a highly practical, “hands-on” approach to higher education in financial planning, corporate finance and investment banking. You really get to experience and do what you learn.

IBIBS makes this happen by:
- establishing strong links with professional organisations in the development of educational programs;
- researching and participating in leading global initiatives and best practice; and
- engaging world-class practising professionals with strong teaching skills to participate in program delivery.

The IBIBS Advantage
- IBIBS courses are developed and reviewed extensively in consultation with industry leaders and senior academics to ensure the learning resources are always up-to-date, practical and relevant to the real business world.
- Study skills coaching and individual tutoring are offered to all students.
- Dedicated customer service. Our staffs are dedicated to providing you with the best possible service.
- IBIBS class sizes are smaller than traditional universities. Face-to-face classes with a maximum of approximately 20-25 people ensure that each student is given adequate attention in a friendly, supportive environment.
- IBIBS offers specialist service in job placement and training, including resume writing, interview techniques and working with the industry.
- IBIBS students learn from some of the best lecturers in the industry. Our lecturers are passionate about teaching and easily accessible to all students.
Bachelor of Investment Banking

Our Bachelor of Investment Banking is the only higher education course designed to deliver specific corporate finance and investment banking learning outcomes. It is ideal for individuals wanting to pursue professional careers in investment banking and related disciplines. Our three-year degree provides opportunities for employment and career development across a broad range of organisations and industry sectors.

Graduates of the Bachelor of Investment Banking will attain an integrated body of knowledge, principles and concepts in all disciplines of Investment Banking. They will acquire highly sought after practical transactional business skills required to shape a rewarding professional career.

The specific Investment Banking focus is delivered through the following disciplines:

- Investment Banking advisory process
- Business Law
- Business Finance
- Corporate Finance
- Private Equity
- Venture Capital Investments
- Mergers
- Takeovers
- ASX Public Listings
- Advanced Cross-border Public Listings
- Investment Banking Deal Structures
- Due Diligence
- Securities Regulations

A graduate of the Bachelor of Investment Banking will acquire the skills needed to:

1. apply theoretical concepts,
2. critically analyse real-life investment banking documentation and structures, &
3. execute, implement and monitor these transactions.

Bachelor of Investment Banking TEQSA Course Code: CRS1201454.

Graduates of the Bachelor of Investment Banking are automatically offered membership to the Australian Investment Banking Association.
**Associate Degree of Finance**

Our Associate Degree of Finance has been designed to ensure that graduate capability has a strong connection between theory and the practical demands required of Corporate Finance professionals. This innovative approach to curriculum means courses enhance students’ general capabilities (problem-solving, communication, reflective practice) and specific knowledge capabilities that graduates require as they meet the current and future needs expected within the workplace and wider society. This compares favourably to traditional curriculum development which focuses on content input rather than output.

The Associate Degree of Finance is designed for successful careers in the fields of corporate finance. This program aims to provide finance practitioners with educational opportunities to enhance their professionalism and elevate their intellectual capacity in corporate finance, corporate risk management, and related areas.

The Associate Degree of Finance aims to provide students with:

- a systematic and coherent body of knowledge based on the underlying theories, principles and concepts of corporate finance;
- enable the student to interpret the key concepts and theories of corporate finance and apply them within a range of relevant contexts;
- provide the students with the academic skills and attributes necessary to reflect critically on corporate finance issues and comprehend and evaluate new information, concepts and evidence from a range of sources;
- develop the student’s capacity for self-directed and lifelong learning through the provision of a learning environment grounded in adult learning principles;
- prepare graduates for a variety of careers and to engage in their work context as ethical, reflective and professional people.

The IBIBS **Associate Degree of Finance** with a focus on Investment Banking is a convenient exit point for students wishing to pursue a career in broader and less specialised disciplines of Investment Banking. Students who receive the Associate Degree are also able to continue and complete the Bachelor of Investment Banking as they progress in their career.

Students enrolled in the Bachelor of Investment Banking may elect to leave the course after successfully completing 16 core subjects, with an Associate Degree of Finance that constitutes two years of the Bachelor of the Investment Banking.

**Associate Degree of Finance TEQSA Course Code:** CRS1201455
Diploma of Commerce

Our Diploma of Commerce aims to provide students with a wide range of academic skills that will enable them to move successfully into further study and then careers in the corporate finance field. The focus is on developing students’ basic understanding of important financial concepts such as fundamental of finance, accounting, financial planning, business law and marketing. In addition, students will develop written and oral presentation skills as well as skills in research, report writing and critical analysis.

The Diploma of Commerce is also an alternative pathway to IBIBS’s undergraduate studies. The Diploma provides a student with the foundation for further specific study in areas such as accounting, finance, business law, marketing and management.

Upon completion of the course, students will receive a recognised Higher Education Diploma, which can be used to pursue employment opportunities.

The knowledge and skills gained from the Diploma of Commerce can be applied in a wide range of careers in corporate finance within both public and private sectors.

The IBIBS Diploma of Commerce is an ideal foundation for a career in Investment Banking. It is a convenient exit point for students wishing to win entry level jobs in this industry. Students who receive the Diploma are also able to continue and complete the Associate Degree and the Bachelor of Investment Banking as they progress in their career.

Students enrolled in the Diploma of Commerce are required to complete 8 core subjects that constitute the first year of the Bachelor of the Investment Banking.

Diploma of Commerce TEQSA Course Code: CRS1201456
Career

Opportunities

IBIBS students have the option of working in highly specialized disciplines of Investment Banking or the more traditional areas of business. All students receive cutting edge insight into business developments and issues affecting the corporate world today. Our students may choose to enter the corporate environment with a firm knowledge of the required ground skills or pursue further studies in their chosen specialist field.

Employment opportunities for IBIBS students exist in the lucrative fields of:
• International Accounting & Consulting Firms
• Investment Banks
• Corporate Finance Advisory Firms
• Accounting
• Banking
• Stockbroking
• Financial advising
• Marketing
• Management
• Insurance broking
• finance divisions of mining & resource organisations

IBIBS students are well suited to a host of roles within any company that requires strategic advice to grow and prosper or they may choose to start their own business as an entrepreneur.

Entrepreneurship can be learned like any other area of business in relation to both knowledge and skills. IBIBS students gain the confidence and key managerial skills to start and successfully run an enterprise. As an alternative to starting a business from scratch, operating a franchise is one of the most popular ways for young people to establish themselves in business. Franchising offers corporate support and assistance, making it a popular alternative for newcomers to the commercial world.

Our students are equipped with a competitive advantage in the real world through our innovative courses which enable students to graduate with the knowledge and skills to operate a successful business venture.
IT and Resource Facilities

IBIBS offers a modern study environment with plenty of easily accessible IT resources for students, including email, internet and the school’s student intranet.

Library
Students have access to specialised investment banking learning resources that are proprietary and from selected libraries, as well as access and membership to extensive online libraries.

Individual Tuition & Mentoring Services
IBIBS provides individual tutors in a variety of course areas to assist students requiring extra help with their studies.

Academic Counsellors
Our academic counsellors closely monitor the progress and performance of IBIBS students and assist with any issues related to managing their study and workload.

Career Officers
IBIBS recognises that students are studying for a career, not just a qualification. We actively work to bridge the gap between study and the workforce. Our careers service (IBICareers) is outcome-focused and dedicated to ensuring all students are as job-ready as possible at the completion of their course.

Career Officers actively listen, coach and motivate students to maximise their chances of securing a job in their chosen field by offering an extensive array of services and activities including:

- Help with learning to self-assess job skills
- Assistance with resume preparation and
- Effective job search strategies
- Ongoing career-life skills development to
- Enhance employability
- Graduate career services and resources.
Student Support Services

Student Services aims to provide a supportive, friendly and challenging environment outside of the classroom for academic success and individual development of the students. There are multiple opportunities available for leadership development, skill enhancement, social interaction, character building and community service activities.

We also offer a range of support services to help students meet some of the challenges they may experience as a campus student! In a nutshell, we want to help students enjoy their campus life.

Support services include:
- Counselling
- Cultural adjustment
- Student accommodation
- Academic support
- Job placement assistance

Admissions support includes:
- Application and enrolment
- Credit transfer and recognition of prior learning
- Career and course advice

Orientation

Prior to course commencement, a compulsory orientation program is held for all students who enrolled with IBIBS. The program is designed to provide students with advice on studying in Australia, on the conditions of your student visa, and it will help you adjust to the Australian culture and assist you with academic skills.

The orientation program covers the following:
- Student Life at IBIBS
- Academic differences
- Services and facilities available on campus
- Rules and responsibilities relating to overseas student health cover
- Personal safety
- Campus Tours
- IBIBS Skills Pathway program is conducted to all students during orientation program
Melbourne Campus

Information

IBIBS Campus is located in the heart of Collins Street, Melbourne.
There is a lot to love about Melbourne - just ask the locals. This sophisticated world city in the south-east corner of mainland Australia inspires a deep passion in those who live here.
Melbourne is very much about lifestyle. It is no huge surprise to residents that their city has been ranked as one of the world’s most liveable cities.
Melbournians love the city’s vibrant energy, restaurants, fashion boutiques, café-filled lane ways, cool bars, unbeatable galleries, spacious parks and village-like inner suburbs, each with its own special character. Melbourne is less than 200 years old and never sits still. Modern, cutting-edge designs add to the fascinating mix of heritage architecture and ensure the skyline is constantly changing.
Sometimes, the best part of visiting a new city is when you depart from the tourist trail. While the big attractions can be great fun, often it’s the more subtle “insider” experiences that leave you feeling really satisfied.

Facilities

• Premises in the heart of the CBD
• Fully equipped computer labs
• Resource centre
• All class rooms are spacious and air conditioned
• Highly rated facilities

Melbourne’s Weather
Melbourne enjoys a temperate climate, with its seasons distinctly defined.
Average daily temperatures:
Spring (Sept - Nov): 12 - 22°C
Summer (Dec - Feb): 28 - 32°C
Autumn (Mar - May): 12 - 20°C
Winter (Jun - Aug): 10 - 15°C

Average annual rainfall is 650 millimetres (half of Sydney’s) but falls mainly during the winter and spring period. Summer storms are common. Frost and even snow is possible during winter periods.
Melbourne weather can be variable, especially during spring and autumn. Expect warm and cool, rainy and dry, windy and calm all in one day during these times.
Accommodation

Melbourne Homestay

<table>
<thead>
<tr>
<th>Own Room</th>
<th>Meals</th>
<th>Minimum Stay</th>
<th>Australian $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Board (single)</td>
<td>yes</td>
<td>2-3</td>
<td>2 weeks</td>
</tr>
<tr>
<td>Full Board (twin sharing)</td>
<td>shared</td>
<td>2-3</td>
<td>2 weeks</td>
</tr>
<tr>
<td>Full Board + Guardianship</td>
<td>Yes</td>
<td>2-3</td>
<td>2 weeks</td>
</tr>
</tbody>
</table>

Accommodation Booking Fee: A$150
Airport Transfer: A$100

Living with a local family or resident is the recommended option, if you do not have any friends or family in Australia. It is a great way for younger international students to immerse themselves in Australian life, and benefit from the safety and supervision of adults. Meals are usually included in the cost, but self-catering Homestay is sometimes available. Single or shared rooms are available.

Student Hostels

There are many privately run student hostels located near IBIBS. Facilities vary from hostel to hostel. However, most can provide furnished or unfurnished, single or shared rooms, and provide access to communal lounge, kitchen, bathroom, and laundry. Some hostels also offer meals. Prices of these types of accommodation can vary dramatically depending on location, time of the year, and availability, and generally includes water, gas and electricity.

Costs of renting a place vary depending on the location, the type of property and the number of people sharing. Most rental properties are not furnished and do not include meals, so you will need to consider additional costs such as buying furniture, telephone connection, gas, water, electricity, and food.

For information on rental accommodation, please visit www.realestate.com.au or www.domain.com.au
Living Costs

Before starting your studies, it’s a good idea to prepare your budget. You should think about the costs of accommodation, food, personal expenses, books, stationery, clothing, travel and entertainment. These expenses are not included in your tuition and study fees.

Approximate Living Costs per Month

<table>
<thead>
<tr>
<th>Melbourne</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Flat Rental</td>
<td>$1,100</td>
</tr>
<tr>
<td>Food</td>
<td>$350</td>
</tr>
<tr>
<td>Transport</td>
<td>$90</td>
</tr>
<tr>
<td>Utilities (Water, Gas, Electricity)</td>
<td>$80</td>
</tr>
<tr>
<td>Telephone and Internet</td>
<td>$70</td>
</tr>
</tbody>
</table>

Other Costs

- Rental bond – A$1,200 per rental
- Mobile phone – A$50 per month
- Stationery and books – A$750 per year
- Miscellaneous – A$300 per year
## Important Dates 2016

*(based on the Academic Calendars approved by Higher Education Academic Board March 2013)*

### FIRST SEMESTER 2016

<table>
<thead>
<tr>
<th>Event</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program for all first year undergraduate students</td>
<td></td>
</tr>
<tr>
<td>Orientation</td>
<td>Wed 9 March – Fri 11 March</td>
</tr>
<tr>
<td>Classes</td>
<td>Monday 14 March – Friday 1 April 2016 (3 teaching weeks)</td>
</tr>
<tr>
<td>Mid-semester break</td>
<td>Saturday 2 April 2016 – Sunday 10 April 2016</td>
</tr>
<tr>
<td>Classes</td>
<td>Monday 11 April 2016 – Fri 10 June 2016 (9 teaching weeks)</td>
</tr>
<tr>
<td>Revision Period*</td>
<td>Saturday 11 June 2016 – Sunday 19 June 2016 (SWOT Vac)</td>
</tr>
<tr>
<td>Examination period*</td>
<td>Monday 20 June 2016 – Wednesday 29 June 2016</td>
</tr>
<tr>
<td>Semester ends</td>
<td>Thursday 30 June 2016</td>
</tr>
<tr>
<td>Results final release date</td>
<td>Tuesday 12 July 2016</td>
</tr>
</tbody>
</table>

### SECOND SEMESTER 2016

<table>
<thead>
<tr>
<th>Event</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mid-Year Orientation</td>
<td>Monday 18 July 2016 – Friday 22 July 2016</td>
</tr>
<tr>
<td>Classes</td>
<td>Monday 25 July 2016 – Friday 19 August 2016 (4 teaching weeks)</td>
</tr>
<tr>
<td>Mid-semester break</td>
<td>Saturday 20 August 2016 – Sunday 28 August 2016</td>
</tr>
<tr>
<td>Classes</td>
<td>Monday 29 August 2016 – Friday 21 Oct 2016 (8 teaching weeks)</td>
</tr>
<tr>
<td>Revision Period*</td>
<td>Saturday 22 October 2016 – Saturday 30 October 2016 (SWOT Vac)</td>
</tr>
<tr>
<td>Examination period*</td>
<td>Wednesday 10 November 2016 – Friday 18 November 2016</td>
</tr>
<tr>
<td>Semester ends</td>
<td>Saturday 19 November 2016</td>
</tr>
<tr>
<td>Results final release date</td>
<td>Tuesday 6 December 2016</td>
</tr>
<tr>
<td>Graduation Day</td>
<td>Friday 9 December 2016</td>
</tr>
</tbody>
</table>

**SUMMER SEMESTER**

<table>
<thead>
<tr>
<th>Event</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Saturday 10 December 2016 – Monday 13 March 2017</td>
</tr>
</tbody>
</table>

### PUBLIC HOLIDAYS 2016

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Year’s Day</td>
<td>Sunday 1 Jan</td>
</tr>
<tr>
<td>Australia Day</td>
<td>Tues 26 Jan</td>
</tr>
<tr>
<td>Labour Day**</td>
<td>Mon 14 Mar</td>
</tr>
<tr>
<td>Good Friday</td>
<td>Fri 25 Mar</td>
</tr>
<tr>
<td>Easter Monday</td>
<td>Mon 28 Mar</td>
</tr>
<tr>
<td>Anzac Day**</td>
<td>Mon 25 Apr</td>
</tr>
<tr>
<td>Queen’s Birthday**</td>
<td>Mon 13 Jun</td>
</tr>
<tr>
<td>Melbourne Cup Day**</td>
<td>Tue 1 Nov</td>
</tr>
<tr>
<td>Christmas Day</td>
<td>Sun 25 Dec</td>
</tr>
<tr>
<td>Boxing Day</td>
<td>Mon 26 Dec</td>
</tr>
<tr>
<td>Christmas</td>
<td>Tus 27 Dec</td>
</tr>
</tbody>
</table>

### Census Dates 2014

<table>
<thead>
<tr>
<th>Semester</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Semester 1</td>
<td>Monday 11 April 2016</td>
</tr>
<tr>
<td>Semester 2</td>
<td>Monday 22 August 2016</td>
</tr>
</tbody>
</table>

* Refer to Assessment Policy (Assessment Scheduling)

** Lectures and tutorials scheduled on public holidays will be transferred to the Friday of that week. See course timetable for details.

Please Note: Some variations to the Academic Calendar are approved annually on a program by program basis.
Fees & Charges

IBIBS is an independently funded education provider and receives no government funding like universities receive. IBIBS does not demand or collect tuition fees in advance from students. Therefore full tuition fees must be paid for courses studied at the IBIBS either directly by the student or FEE-HELP or through a scholarship.

For further information on FEE-HELP visit http://studyassist.gov.au

To safeguard student interests, all fees are collected after the commencement date of the course that reflects the census dates. The IBIBS then transfers these fees for use after the commencement of the course. IBIBS also maintains tuition and course assurance, to further safeguard student tuition fees paid.

Tuition Fees - 2016

Tuition fees fund the teaching and learning resources of the IBIBS, including teaching and administrative staff salaries, library resources, exam invigilation, computer resources for students including hardware and software as well as the website and TURNITIN.

Tuition fees are calculated per enrolled subject, known as a “unit of study”.

In 2016 tuition fees cost $3,500 per unit of study (except the Level 1 subjects that are $2,000 per unit). Please note that the SPP unit is offered totally free of tuition fees.

The total fees for 2016 for a full-time student studying 4 units of study per study period during the year and paying fees directly to the IBIBS will therefore be $28,000 per annum. Factoring in CPI increases, tuition fees for a course begun in 2016 and completed in 2016 will cost approximately $72,000 (1 year x $16,000, plus 2 years x $28,000 per annum).

Other Costs and Incidental Fees

Students are expected to purchase all prescribed textbooks and reading kits for subjects selected. The cost per semester is generally approximately $600 (refer below for more information on purchasing prescribed and recommended textbooks).

Students are also required to pay for printing and photocopying, replacement of Student Cards, Transcripts of Results and Diaries, and some IBIBS functions such as the annual Ball and Graduation ceremony.

<table>
<thead>
<tr>
<th>Incidental fees</th>
<th>How much is the fee?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reading kits/Study Guides</td>
<td>$25 per unit</td>
</tr>
<tr>
<td>Replacement student card</td>
<td>$25 per year</td>
</tr>
<tr>
<td>Textbooks</td>
<td>$150 per unit</td>
</tr>
<tr>
<td>Graduation Dinner/Ball</td>
<td>$150 per course</td>
</tr>
<tr>
<td>Replacement transcript</td>
<td>$25 per course</td>
</tr>
<tr>
<td>Reading brick on CDROM</td>
<td>$10 per course</td>
</tr>
<tr>
<td>Late payment of tuition fees</td>
<td>no fee per unit</td>
</tr>
<tr>
<td>Payment fee for reinstatement</td>
<td>no fee per unit</td>
</tr>
<tr>
<td>Cancellation fee</td>
<td>no fee per unit</td>
</tr>
<tr>
<td>Administrative fee for withdrawing</td>
<td>no fee per unit</td>
</tr>
<tr>
<td>Library Fine</td>
<td>$1 per day per book</td>
</tr>
</tbody>
</table>

For further information on Method of Payment and Fee Payment Dates, refer to the Student Diary or visit the IBIBS website: www.ibibs.edu.au
Course Entry Requirements

IBIBS has three levels of entrance requirements which applicants must meet to be eligible for consideration for selection to an IBIBS course:

i. minimum tertiary entrance requirements (VTAC);
ii. IBIBS requirements; and
iii. IBIBS course requirements

Tertiary entrance requirements

For entry to a Bachelor Higher education course the VTAC Guide 2016 has the following minimum tertiary entrance requirements:

• VCE (Victorian Certificate of Education): Satisfactory completion of the VCE and Units 3 and 4 English (any)*
  * Any of the four VCE English studies — English, EAL, Literature or English Language — satisfies the requirement for English (any); however, Units 3 and 4 must be completed in sequence and in the same calendar year.
  • International Baccalaureate (IB): If you satisfy the requirements for the award of the International Baccalaureate diploma you will meet minimum tertiary entrance requirements Australia wide.
  • Australian Year 12: If you meet minimum tertiary entrance requirements for all institutions in your home state, you will meet minimum tertiary entrance requirements for all institutions in Victoria.
  • Previous Australian Year 12 qualification: If you previously qualified for tertiary entrance under any circumstances or any provision contained in a previous VTAC publication, you will meet the minimum tertiary entrance requirements for 2015. Examples include: if you completed HSC in 1985 with four Group 1 studies (including English); or, if you matriculated in 1967 with four studies including English Expression.
  • Previous Australian tertiary admission: If you were previously admitted to tertiary study at Certificate IV level or higher, you will meet the minimum tertiary entrance requirements for 2014. Examples include: certificate IV, diploma, advanced diploma, associate degree and degree courses.
  • Overseas qualifications: You will meet minimum tertiary entrance requirements in Victoria if your overseas qualifications are assessed by VTAC as comparable to the required Victorian qualifications. For a list of overseas qualifications that meet minimum tertiary requirements in Victoria, see Overseas qualifications.

If you don’t meet the tertiary entrance requirements listed above, have had difficulty meeting them or have not studied for the past few years, you may consider pathways and preparatory programs or applying for special consideration such as Special Entry Access Scheme (SEAS).

General entry requirements

Persons seeking to enrol in a higher education course with IBIBS are required to submit acceptable evidence that they meet the published entry criteria for their chosen course.

To satisfy the general entrance requirements for admission to a course, applicants must meet at least one of the following entry requirements:

• Successful completion of Year 12 or equivalent; or
• Successful completion of an equivalent secondary qualification either interstate or overseas and attainment of the required entrance standard; or
• Satisfactory completion of an accredited Tertiary Preparation Program or a Foundation Year Program offered by an Australian university that would enable students to gain entry to an Australian university; or
• Satisfactory completion of one year of accredited full-time study at a registered institute of tertiary education at AQF level 4 or above; or
• Admission to candidacy for an undergraduate degree at an Australian University.

Additional Entry requirements
In addition to the general admission requirements stipulated above, certain courses may specify additional requirements which applicants are required to meet in order to demonstrate their capacity for success in the course.

These may include, but are not limited to:
• Specific studies (e.g. English or mathematics at a specified level);
• Attendance at interviews;
• Presentation of folios; and/or
• Submission of supplementary information forms.

Additional requirements shall be published in IBIBS’s Prospectus and on IBIBS’s website for the information of persons seeking to enrol with IBIBS.

Special/alternative admission arrangements
Applicants who are 21 years of age or over who have not completed Year 12 or its equivalent may gain entry to a course by addressing one of the following entry requirements:

1. Successful completion of a Special Tertiary Admissions Test administered by a tertiary admissions centre; or

2. Submission of a portfolio of prior and current academic and professional work; or

3. Submitting an application for credit that meets the requirements of the Credit for Prior Learning Policy and Procedure.

Applicants applying under special admission categories 1 and 2 will be required to attend an interview with the Course Coordinator to assess the applicant’s capacity for higher education studies. The applicant should submit a portfolio of prior and current academic and professional work prior to the interview to assist in the assessment process.

The criteria used by the Course Coordinator when selecting applicants to a course under special / alternative admission arrangements include:
• The capacity to pursue tertiary studies;
• Motivation to pursue tertiary studies in the discipline of the chosen course;
• Demonstrated potential for academic studies based on the applicant’s portfolio;
• Relevant professional and industry experience.

The processes used to monitor the progress of students enrolled under special / alternative arrangements include:
• Monitoring of the student’s progress by the Course Coordinator at the conclusion of each semester in the first year of the student’s enrolment;
• A “Review of Student Progress” meeting between the student and the Course Coordinator at the conclusion of the first year of the student’s enrolment.

Please read IBIBS Student Selection and Admissions Policy and Procedure.

Remember If you don’t meet the tertiary entrance requirements listed above, have had difficulty meeting them or have not studied for the past few years, you may consider pathways and preparatory programs or applying for special consideration such as Special Entry Access Scheme (SEAS).
UNDERGRADUATE SCHOLARSHIP PROGRAM

Thank You for Thinking of Studying at IBIBS
IBIBS awards over 100 scholarships to students into our Bachelor of Investment Banking degree each year.
There are scholarships that reward outstanding academic results, or support you to achieve your study ambitions if you need assistance with tuition fees. There are also scholarships to develop your leadership skills.
If you are an Aboriginal or Torres Strait Islander, Australian citizen or Australian permanent resident,
IBIBS is committed to supporting you and there are a number of scholarships you can apply for. Other scholarships relate to your regional or State location.
IBIBS industry scholarships, are made available through the support of Australian Investment Banks, professional industry associations and other leading financial services institutions.
IBIBS is committed to providing access to higher education to students who might otherwise be excluded by socioeconomic, cultural, geographic or other disadvantages. IBIBS offers a range of scholarship opportunities to you.
Achieve your study ambitions and apply for a scholarship today.

Please send the completed electronic Scholarship Application form along with attachments by email to scholarship@ibibs.edu.au
SCHOLARSHIPS CATEGORIES

Current Year 12  Non-Year 12  Previous Year 12  Equity

Scholarship Applications
• Open - 1st July 2016
• Close - 1st November 2016

Merit  Leadership  Equity & Merit  Indigenous

Regional  Industry  Women  State - Victoria

State - NSW  State - SA  State - Queensland  State - WA

Important Dates
Scholarship Applications
• Open - 1st July 2016
• Close - 1st November 2016
1. Investment Banking Fundamentals (INV101)

This subject is designed to develop knowledge of current best practices in investment banking. It is designed to familiarise students with all aspects of the corporate financing decision, as well as the internal (capital budgeting) and external acquisition of assets (M&A) and the function of capital markets. Students learn how to evaluate investment proposals, financial strategies & instruments, and the rationale and execution of mergers, acquisitions & divestitures. Specific topics cover capital structuring, dividend policy and debt structuring decisions, how to evaluate capital budgeting proposals for the internal acquisition of assets and how to buy other people’s assets or sell off assets no long needed by the firm (M&A). In the process students also learn the key legal constraints on corporate activity and deepen their understanding of financial statements. Through this subject, students are introduced to various types of asset securitisation, investment banking operations, mergers and acquisitions.

2. Financial Accounting (BUF102)

This subject defines and identifies accounting information, why it is important, and how it is used by investment bankers. There is rigorous study of the methodology and underlying theory of financial accounting and in-depth analysis of valuation alternatives and their effect on financial measurement. There is detailed analysis of financial reporting from a user’s perspective, using a variety of tools to break apart financial reports into meaningful subjects for analysis, forecasting financial statements, and valuing a firm. The material is approached from the perspective of individuals who use accounting information to make decisions in the investment banking world.
3. Contract Law (LAW101)

In this subject we will consider what a ‘contract’ is, why we have a law of contract and the nature of contractual rights and duties in an investment banking context.

The law recognises many different contracts based upon the nature of the subject matter involved. This can include contracts for a sale of goods, insurance, sale of land, employment contracts and various type of investment banking transaction. Both common and special rules have been developed by the courts, or enacted in legislation, dealing with certain aspects of the relationship created. This subject aims to introduce you to these rules and to give you an understanding of how they operate in commercial and private transactions, in particular investment banking transactions. In addition, the subject examines how contract problems may be approached and resolved. You will also be expected to consider the policy issues raised by contract law and to examine critically the rules and principles of which it is comprised.

4. Economics for Investment Banking (BUF101)

This subject is designed to provide a solid grounding in economic theory as applied to Investment Banking disciplines. This subject content helps students in developing skills in quantitative analysis and logical thought with a confident understanding of the tools necessary to analyse and solve business problems in the investment banking workplace. Skills are imparted in economic modelling, quantitative methods and statistics and economics as applied to policy issues and real-world problems. Broad disciplines cover microeconomics (the study of households, firms and market) and macroeconomics (the study of growth, unemployment and inflation).
5. Capital Market Investments (INV102)

This subject studies the properties of fundamental securities (shares and bonds, derivative securities and fixed-income securities from three perspectives:

1. the theory of their pricing;
2. the risk management of portfolios composed of them; and
3. their use in corporate financial transactions.

Both domestic and the global aspects of capital markets are considered. It begins by studying the basics of fixed income markets, concentrating on determinants of the yield curve and the term structure of interest rates. It then discusses options and other simple derivatives, including their pricing and how they are traded. Corporate, sovereign, and local government bond markets, including credit default swaps, are studied. There is a discussion on the interaction between financial markets and financial institutions, including the mortgage markets, managed investment funds, commercial banks, investment banks, and hedge funds.

The course concludes with equity markets.

6. Quantitative Methods for Investment Banking (BUF103)

This subject introduces basic statistical concepts and their application in the investment banking world. This subject starts with the use of descriptive statistics to summarise data followed by the examination of basic concepts of probability, sampling and statistical inference. The final topic is an introduction to the use of simple linear regression analysis to model relationships between variables. This subject material is approached from an “application to investment banking transactions” perspective, with extensive use of business examples to illustrate the concepts. Spreadsheet modelling is used to summarise and graph data and a specialist statistical package will be used for data analysis.
7. Commercial Law (LAW102)
This subject combines an analysis of legal concepts of contract, property, taking security, ownership and possession aspects of key commercial transaction when conducting business. Emphasising the identification and negotiation of key risks and other transactional considerations when structuring a deal, from preliminary agreements to complex international supply agreements. This subject focuses on practical applications via extensive use of case studies. Students will gain a sound understanding of the basic areas of Australian and international law including:
- types of property interests, ownership, title and possession
- methods of supply personal property
- ways of securing an obligations
- key aspects of marketing and intellectual property arrangement;
- international sale of goods ;
- e-commerce and electronic payment codes; and
- drafting commercial agreements

8. Financial Modelling for Investment Banking (INV103)
This subject covers the concepts and structures required to build real financial and valuation models using best practice modelling techniques. The focus of this subject is on investment banking models and it includes a study of standards and conventions, spreadsheet-based design and application in capital structuring, working capital and asset managements, valuation, taxation and business operations. A critical review of contemporary issues and policies in this area is also conducted.
9. Company Law (LAW201)
This subject explains company law in its applied context, addressing the needs of investment bankers. The principal provisions affecting the formation and operation of companies are examined, followed by a discussion on the main roles, responsibilities and duties of corporate directors, officers and other employees. The protection of shareholders including in the process of corporate fund raising through the issue of new share capital, measures to protect creditors through provisions concerning the maintenance of share capital are studied in detail. Students are also introduced to securities regulation and deals with other major events in the corporate life cycle such as external administration and takeovers.

10. Business Finance (BUF201)
This subject discusses the major decision-making areas of business finance as applied in Investment Banking. This subject reviews the theory and empirical evidence related to the investment and financing policies of the firm and attempts to develop decision-making ability in these areas. Also discussed are the correlation with mergers and acquisitions, corporate reorganisations, financial planning and working capital management, and some other selected topics. Other areas that are covered in-depth include investment decision making under uncertainty, cost of capital, capital structure, pricing of selected financial instruments and corporate liabilities, and dividend policy.
11. Taxation (INV202)
This subject covers basic concepts in federal income taxation, including gross income, exclusions, adjusted gross income, deductions, exemptions, credits, assignment of income, identification of the taxpayer, tax rates and depreciation. These tax concepts expand to include cash and accrual methods, capital gains and losses. There is an in-depth examination of federal income taxation of corporations and their shareholders with an emphasis on the formation of the corporation, capital structure, operational alternatives, distributions, partial and complete liquidations, personal holding companies, and the accumulated earnings tax.

12. Advanced Capital Market Investments (INV203)
In this subject we will consider, structured finance products, what ‘alternative investment class’ is, why we have them, how they are created and the considerations used to elevate them from an investment banking context. The law recognises many different types of alternative investments based upon the nature of the subject matter involved. This can include securitisation of mortgages, cash flow lending structures, hedge funds and mezzanine funds and other various type of investment banking transactions. Special purpose entities and legal arrangements have evolved from industry best practice, the courts, or enacted in legislation, that deal with certain aspects of these arrangements. This subject aims to introduce you to these rules and to give you an understanding of how they operate in commercial and private transactions, in particular investment banking transactions. In addition, the subject examines how problems may be approached and resolved. You will also be expected to consider the policy issues raised by alternative investments and to examine them critically, especially in the light of the Global Financial crisis.
13. Securities Regulations (LAW202)

This subject is the cornerstone to the degree program. It examines the history and importance of securities regulations covering, the nature and sources of these regulations, doctrines, ASX Listing rules, takeovers, schemes of arrangements, prospectus disclosure requirements, liability and defences, marketing of financial products, licensing of financial markets and participants. In addition, we introduce the concept of due diligence and corporate governance.

14. Project Finance (INV204)

This subject covers the design, development, structuring and execution of domestic and international project finance transactions. A discussion of the building blocks of structured finance includes the differences between corporate and project financing. This subject then focuses on risk identification, allocation and mitigation, which is the foundation of creative financial solutions. There is a detailed review of the concepts and use of financial analysis and financial modelling followed by a discussion of the role of contracts in mitigating risk. Also included are case studies around topics such as financial documentation, syndication, re-structuring troubled projects and the increasing emphasis on environmental and social issues in successful project implementation.
15. Corporate Finance (BUF202)
This subject provides a framework, concepts, and tools for analysing financial decisions based on fundamental principles of modern corporate financial theory. The approach is rigorous and analytical. Topics covered include discounted cash flow techniques; corporate capital budgeting and valuation; investment decisions under uncertainty; capital asset pricing; and market efficiency. This subject will also analyse corporate financial policy, including capital structure, cost of capital, dividend policy, and related issues.

16. Private Equity & Venture Capital Investments (INV201)
This subject examines the history of this alternative asset class in venture capital and private equity transactions. It reviews the area from a practical, legal and transactional perspective. The increasing role it plays from a portfolio, taxation and investment perspective. It pays particular attention to the structure and economics of private equity partnerships. It includes analyses of private equity funds that invest in high-growth, generally high-tech, start-up companies. It examines the particulars of venture partnerships, the past performance of venture capital as an asset class, and how venture partnerships invest their capital.
17. Entrepreneurship (INV301)

This subject explores the role of entrepreneurial business in Australia and the impact on the national economy. It evaluates the skills, attitude, and commitment necessary to successfully operate an entrepreneurial venture. It emphasises the challenges and rewards of entrepreneurship as a career choice and provides education on key elements of a business plan with a special focus on Entrepreneurial Finance concepts including assessment of financial needs, arranging venture financing, assessing value to the entrepreneur and the investor(s), financial aspects of strategic planning, analysing the trade-offs between alternative financing choices and flexibility and control, harvesting the investment.

18. Mergers and Acquisitions (INV302)

This subject focuses on buying (or acquiring controlling stakes in) companies. The main topics covered are mergers and acquisitions, hostile takeovers and buyouts. Using case studies, this subject discusses the drivers of success in such transactions. Issues arising from motive and strategy will be discussed in the context of financial theory as applied to these control acquiring transactions.

The overall approach is to develop a concept, critically analyse it and translate that idea into a proposal through deal structuring.
19. ASX Public Listings (INV303)

This subject provides an in-depth discussion of how a company goes public through an Initial Public Offering or IPO. It outlines the IPO process and some of the critical issues that a privately held company must address for successfully going public. The process is described in three concurrent phases: Preparing for the IPO, Registering the IPO and Selling the IPO.

20. Trusts & Property (LAW301)

This subject describes the substantive law of trusts, express and implied trusts, formation of testamentary and inter vivo trusts, rights and duties of grantor, trustee and beneficiary and administration of the trust. A discussion on wills includes non-probate changes in ownership at death, interstate succession, the statute of wills, validity and interpretation of wills.

This subject also includes an introductory investigation of rules governing acquisition, transfer, and use of real and personal property. Acquisition of property is studied through the law of finders, the rule of capture, and the doctrine of adverse possession. Transfer of property is evaluated through the concept of estates in land and future interests, including marital interests.

The discussion on Property further focuses on the historical development of land law, common law estates and conveyances, statute of uses, indicia of ownership, modem conveyance, landlord and tenant issues, deeds, recording acts, covenants, easements, equitable servitudes, adverse possession, rights and duties incident to the ownership of land, future interests. Emphasis is given to the interplay between public needs and private desires in the allocation, transfer, and development of property rights.
21. Advanced Public Listings (INV304)
This subject expands upon ASX Public Listings with a focus on specific cross-border transactions in prominent global stock exchanges and jurisdictions. Local issues arising from listing regulations of these exchanges are studied in detail culminating in threadbare discussions of real life case studies.

22. Deal Structures (INV305)
This subject utilises lectures, case discussions, presentations, and guest speakers to examine issues of deal structuring and subsequent execution. It includes macro-economic analysis, industry and target identification, asset valuation, due diligence, deal structure and negotiation, and post-acquisition management and control. It addresses challenges in designing a financial strategy and a major corporate restructuring at the same time. It also includes a study of how securitisation industry standards are applied to ensure information on deals and transactions is consistent and reliable.
Since the emphasis is on application of the concepts learnt in the related core subjects, this subject is case-oriented.
23. Due Diligence (INV306)
This subject provides a broad overview of the Due Diligence process. Due diligence is the process by which potential investors identify and explore the critical aspects of a young company, and attempt to quantify both the risks and the advantages of making an investment. The state of the market, management expertise within the firm, technology risk, and legal concerns are just a few of the factors investors include in their due diligence analyses. Once an investor is educated about a company’s risk and potential rewards, the terms of the investment must be negotiated, including valuation, preferences, and control features. Requires groups of students to study particular opportunities and present their findings and thoughts to the class.

24. Corporate Governance (INV307)
This subject examines how modern corporations are governed and to whom they are responsible. It discusses the role of the board of directors and the consolidation of shareholder power due to concentrated institutional holdings. This subject also discusses the effects of legislation on corporate governance, including the adoption of laws that permit the board of directors to take into account the impact an action will have not only on the shareholders but also on the other corporate stakeholders like employees, customers, suppliers, and communities where the corporation does business. Consideration is also given to international comparisons of corporate governance structures and legal issues arising in contests for corporate control.
Are You entitled to FEE-HELP?

To be entitled to FEE-HELP, you must be

- undertaking study at an approved higher education provider (IBIBS is approved);
- an Australian citizen or holder of a Permanent Humanitarian visa and be resident in Australia for the duration of their studies;
- enrolled in an eligible unit of study on or before the census date for the unit and remain enrolled in the unit at the end of the census date;
- not Commonwealth supported in relation to that unit;
- meet the tax file number (TFN) requirements;
- have completed, signed and submitted a valid Request for FEE-HELP assistance form for the unit of study or the course of study of which the unit forms a part, on or before the census date; and
- within the FEE-HELP limit.

You must maintain a 50% pass rate to remain eligible for FEE-HELP once you have completed 8 or more units.

A loan fee of 25% is applied to FEE-HELP loans for undergraduate courses of study. For further information and to download the FEE-HELP information booklet, please go to http://studyassist.gov.au

* Refer to Assessment Policy (Assessment Scheduling)

** Lectures and tutorials scheduled on public holidays will be transferred to the Friday of that week. See course timetable for details.

Please Note: Some variations to the Academic Calendar are approved annually on a program by program basis.
Scholarships Categories

Important Dates
Scholarship Applications
• Open - 1st July 2016
• Close - 1st November 2016
Some Prefer to Stick to Familiar Names
Agile Minds have a Spirit of Adventure
Discover Something Different

Bachelor of Investment Banking